



Software is cheap to build now. *People still pay the old way.*

Omo.Space is an open marketplace of proven AI workflows. Take any recipe for free, or get the finished result from a few cents.

PRE-SEED · \$250K

omo.space · September 2026

WHY NOW

Building software is now this easy.
The price people pay hasn't caught up.

<20

prompts to build Baker, end to end

~40

prompts to build RapidWorksheet,
end to end

1 day

and ~50 prompts to remake
PhonicsMaker, production ready

\$6.6k

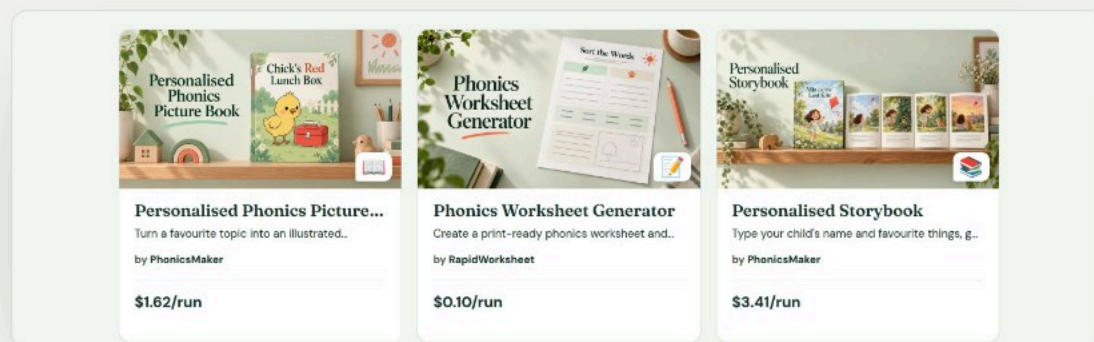
PhonicsMaker MRR, on ~\$200 a month for
all its APIs, hosting and models

That gap won't last. When software is this cheap to make, people stop paying a subscription for every tool and start paying for results. **Omo.Space is built for that shift.**

THE SOLUTION

Browse open skills. Pick one. *Get the finished result.*

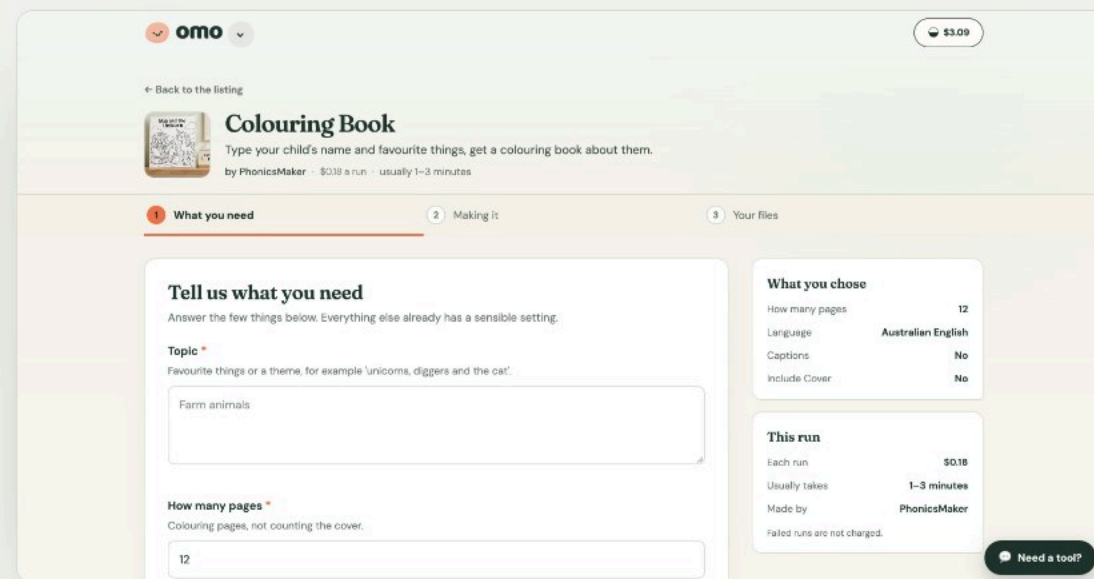
01 · BROWSE A marketplace of proven, open workflows



03 · RESULT

A finished book, ad or worksheet. The recipe behind it stays open for anyone to take.

02 · PICK & RUN One input, one price per run, failed runs free



About 5¢ to make. *25¢ to buy.*



What one run costs us · ~\$0.05



Runware images (9)	\$0.022
Modal compute	\$0.021
LLM text	~\$0.002
Hosting and storage	<\$0.01

Cost per run ~\$0.05

Marketplace price \$0.25

Gross profit per run ~\$0.20

78%+ margin

Runware and OpenRouter sell models. *We sell the layer that matters.*



Our ads already bring teachers in, profitably, *to an AI subscription we could rebuild in a day.*



\$6.6k

MRR, on ~\$200 a month to run

5,445

teachers and parents from Meta ads

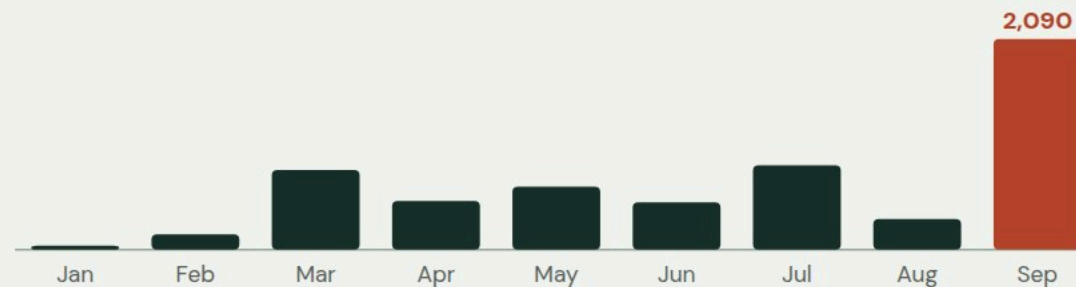
987

of them in the last 30 days

6,391

books made by users

Books made per month, 2026



Baker: *the experiment* running now.

Same proven ads, new destination: an agent that earns a subscription and writes the marketplace's supply.

01

Proven ad angles

The Meta angles already working for PhonicsMaker and RapidWorksheet.



02

Baker, the agent

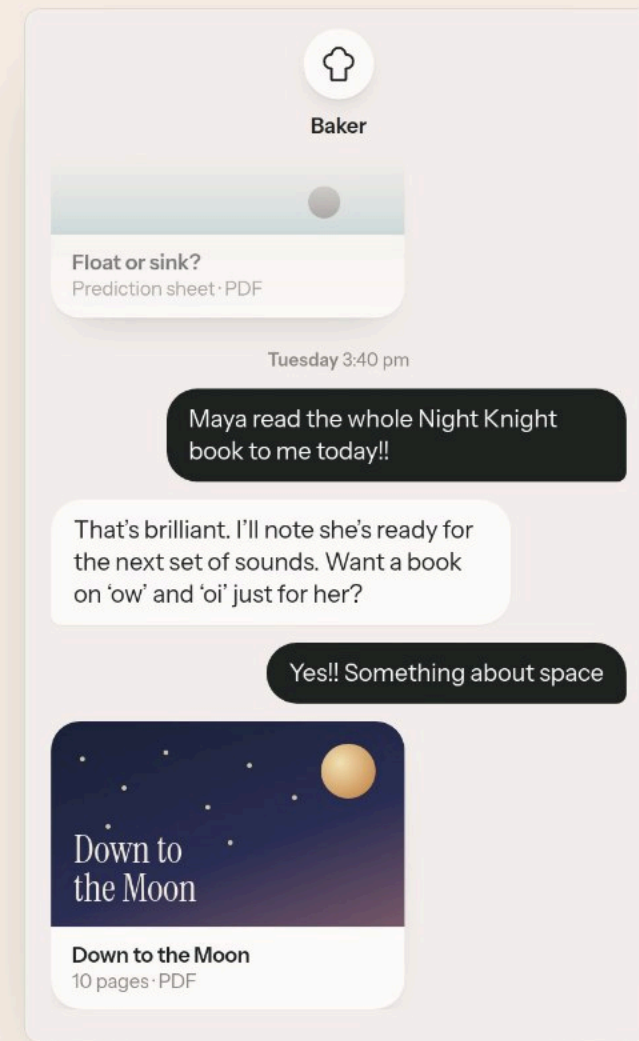
Teachers text it. It sends back finished work. \$20/mo after 20 free messages.



03

Skills written

On our Hermes wrapper, real requests become SKILL.md files for Omo.Space.



Anyone can build an app now. *Very few will own a trusted library of workflows that came from real people doing real work.*

COMPETITION

Everyone else sells a piece. *We sell the finished result.*

	WHAT THEY SELL	OPEN RECIPE	FINISHED RESULT	PAY PER RESULT
Omo.Space	Proven workflows, open recipes, run for you	✓	✓	✓
Agensi	Paid SKILL.md files. You still run them.	—	—	—
skills.sh	A free directory of SKILL.md files	✓	—	—
Runware, OpenRouter	Model access, per API call	—	—	—
Higgsfield	An overpriced AI wrapper, by subscription	—	✓	—
Single-job AI apps	One task, one monthly subscription	—	✓	—

I know marketplaces *from the seller side.*

FIVERR · VIDEO EDITING AGENCY

Became the largest gig in the video ads niche.

\$1.15m+

earned after Fiverr fees, over six years

19,600+

orders fulfilled

\$34k

MRR at its peak

24

full-time staff at its height

Find winners fast

Tested 250+ products in e-commerce from 13 to 15.
Reached \$4.2k a day in Shopify revenue at 14.

Bootstrapped since 13

Almost always a solo founder. 25+ products tried;
the ones that didn't work taught me fast. Left school
and home at 15.

Press came to me

Unpaid features in Yahoo Finance, the Daily Mail,
news.com.au and 7 News.

"Meet the 16-year-old drop-out making \$120,000 a
year" (Yahoo Finance)

"Meet the 18-year-old Aussie drop-out making \$15k
a month"

I joined five AI hackathons in China.

I placed in the top group in all five.

RESULT	EVENT
Winner	StepFun AI Agent Builder Hackathon, Shenzhen
Winner	Douyin Vision & Voice Hackathon, Shenzhen
3rd place	Attrax Hackathon, Shenzhen
3rd place	Hong Kong InnoX Startup Camp · funding offered
Finalist	Beyond Expo Hack Day, Macau

3.5+ YEARS WITH AI

First I invested \$80k+ of my own profits into technical teams to build my AI startups. Then I learnt to build it myself: Cursor and Sonnet 3.7, Claude Code since subscriptions launched, and now a Hermes Agent power user, deep in its community. No formal CS background.

HERMES AGENT

One of the founders of Nous Research has lightly followed my journey since I was 14, and called me 'one of the greats'.

THE TEAM

Two builders. *Our agents do the rest.*

FOUNDER

Harry Edwards

Self-taught Member of Technical Staff. Built PhonicsMaker, RapidWorksheet, Baker, Omo.Space and many other working apps. Won AI hackathons run by StepFun and Douyin in Shenzhen. Also the growth side: Meta ads, and a \$1.15m Fiverr agency before this. Entrepreneur since 13; left school and home at 15.

FOUNDING ENGINEER

Kaviru Hapuarachchi

Researches why AI agents fail and how they recover. Paper accepted at ACM CAIS 2026 with Prof. Frank Leymann (Univ. of Stuttgart). Ex-WSO2 research team. My friend and fellow builder for over a year.

OUR AGENTS We built the agents that run our Meta ads, customer support and development, all in house. That is why the team stays this small.

WHY RAISE NOW

I have never raised before. *Now is the time.*

Self-funded

Since 13, everything has come from my own profits, one step at a time.

The model works

A \$10k Stripe Capital loan into PhonicsMaker ads: profitable at up to \$1k a day in spend, within a net-7-day window. MRR and ARR on top.

Same playbook

RapidWorksheet just launched with even better early results. Baker is launching now the same way.

The window is short

Anyone can build any software now. The win goes to whoever builds the network first.

THE ASK

Grow what's already profitable. *Then get found first.*

\$250k

01

Fund distribution

Most of the money goes to ads for products that are already profitable, growing MRR and ARR.

02

Learn from usage

Our agents run on our own Hermes wrapper, so we see which skills people build and use.

03

Fill the marketplace

Those skills flow to Omo.Space: the most used, trusted and robust workflows.

04

Get found first

Go big on SEO, MCP and AI search, and build the network effect as fast as possible.





AI made useful tools cheap to make.
Next, we make them cheap to use.